

CENTRAL OFFICE

By Fax and by Post

Our Ref. BALLOTS/CO

27 September 2011

Mr T Thompson
Regional Officer
Unite the Union - PRESTON

Dear Colleague

FUJITSU SERVICES LTD
REQUEST FOR AUTHORITY TO TAKE INDUSTRIAL ACTION

We refer to your request of 26 September 2011.

Following their vote for industrial action, our 307 members who are employed by the company as per the attached breakdown, are hereby called upon to take industrial action.

The action will be discontinuous strike action consisting of a one day stoppage on Tuesday 4 October 2011.

This industrial action is supplemental to that called for in our notice of 7 September 2011.

Please find attached a copy of the notice we have faxed to the employers.

Yours fraternally
LEGAL SERVICES

Att

CENTRAL OFFICE

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27 September 2011

NOTICE TO EMPLOYER OF PROPOSED INDUSTRIAL ACTION

TO: Fujitsu Services Limited

This notice is given for the purposes of Section 234A Trade Union and Labour Relations (Consolidation) Act 1992 and is supplemental to our notice of 7 September 2011.

Unite the Union is asking those 307 members who are employed by the company as per the attached breakdown, to take industrial action

Please note that the above description has been prepared from central membership records which have been checked at local level and updated, as appropriate, for this ballot.

The action will be discontinuous strike action consisting of a one day stoppage on Tuesday 4 October 2011.

Att

Breakdown of Unite the Union Members at Fujitsu Services Limited

8 Members paying by check-off in the following categories:

| Professional Community | Role | Contractual Base Location | | | | Grand Total |
|---------------------------------|-------------------------------|---------------------------|----------|----------|----------|-------------|
| | | HOM99 | MAN33 | MAN34 | MAN35 | |
| Operations Professional | Customer Service Engineer | 2 | | | | 2 |
| | Technical Service Specialist | | 1 | | 1 | 2 |
| Software & Solution Development | Manager | | | 1 | | 1 |
| | Software & Solution Developer | | | 3 | | 3 |
| Grand Total | | 2 | 1 | 4 | 1 | 8 |

299 Members paying by means other than check-off in the following categories:

| Professional Community | Role | Contractual Base Location | | | | | Grand Total |
|-------------------------|--------------------------------|---------------------------|-------|-------|-------|-------|-------------|
| | | HOM99 | MAN23 | MAN33 | MAN34 | MAN35 | |
| Account Management | Account Manager | 1 | | | | | 1 |
| Business Consultancy | Business Consultant | 1 | | | 2 | | 3 |
| Business Services | Business Services Deliverer | | | | 2 | | 2 |
| | Business Services Manager | 1 | | | | | 1 |
| Commercial | Commercial Executive | 1 | | | | | 1 |
| Marketing | Marketing Specialist | | | | 2 | | 2 |
| | Senior Marketing Manager | 1 | | | | | 1 |
| Operations Professional | Customer Service Engineer | 18 | | | | | 18 |
| | Data Centre Operations | | 5 | | | | 5 |
| | Operations Analyst | | 1 | 3 | | | 4 |
| | Service Control Officer | | | | | 2 | 2 |
| | Service Implementation Manager | 3 | | 1 | | 1 | 5 |

| | | | | | | | |
|--|--|-----------|----------|------------|-----------|-----------|------------|
| | Technical Service Specialist | 10 | | 75 | 8 | 21 | 114 |
| | Technical Services Manager | 1 | 1 | 1 | 4 | 1 | 8 |
| | Tester | | | 2 | 1 | | 3 |
| Procurement | Procurement Executive | | | | | 1 | 1 |
| Project Management | Programme Manager | 2 | | | | | 2 |
| | Project Control Officer | | | | 4 | | 4 |
| | Project Manager | 4 | | | 9 | 1 | 14 |
| Quality & Customer Satisfaction | Quality & Business Effectiveness Consultancy | | | | 1 | | 1 |
| Sales | Bid Manager | 1 | | | 1 | | 2 |
| | Proposal Manager | 1 | | | | | 1 |
| | Sales Professional | 1 | | | | | 1 |
| Service Delivery Management | Service Delivery Manager | 6 | | 4 | 1 | | 11 |
| Software & Solution Development | Manager | | | 2 | | | 2 |
| | Software & Solution Design Architect | | | 3 | | | 3 |
| | Software & Solution Developer | 5 | | 25 | 17 | | 47 |
| | Software & Solution Development Manager | 1 | | | 1 | | 2 |
| Technical Architecture & Consulting | Technical Architecture & Customer Solution Architect | 9 | | 3 | 25 | 1 | 38 |
| Grand Total | | 67 | 7 | 119 | 78 | 28 | 299 |

Details of Fujitsu sites:

| Site Code | Site Address |
|------------------|--|
| HOM 99 | Employee's Home Address |
| MAN 23 | Fujitsu Services, Unit 4, Michigan Park, Michigan Avenue, Broadway, Salford, Manchester, M50 2GY |
| MAN 33 | Fujitsu Services, Central Park, Northampton Road, Manchester, M40 5BP |
| MAN 34 | Fujitsu Services, Central Park, Northampton Road, Manchester, M40 5BP |
| MAN 35 | Fujitsu Services, Central Park, Northampton Road, Manchester, M40 5BP |