

22<sup>nd</sup> March 2007

Mr Tony Lloyd MP  
House of Commons  
London SW1A 0AA

Dear Mr Lloyd,

**Fujitsu Services, Manchester**

Following David Courtley's letter to you and your colleagues I am now responding in detail to the issues you raised.

We are equally concerned by the impact of our dispute with Amicus on the reputation of our Manchester site. While only around 100 employees, out of a total of 850 in Manchester and more than 12,000 in the UK, have been actively involved in the industrial action, this is a dispute that does need resolution.

As David Courtley said in his letter we believe that, now Amicus have called off their action, an early return to talks at ACAS is the best route to a settlement. I know that my colleague Larry Upton, the Company's Employee Relations Manager who is based in Manchester, and Terry Thompson from Amicus have both been in touch with ACAS in the last few days to check on their availability to facilitate a further meeting.

We would however also be happy to meet you, and your colleagues who signed the letter to David Courtley, to give you a detailed explanation of where we stand in this dispute and to listen to any suggestions you may have which could enhance the prospects of a settlement. The best people to do this would be Larry Upton and Richard Bull, our Director of Customer Services who has been leading our negotiating team. We would be happy for a meeting in either London or Manchester.

If you felt that you would like to invite Amicus representatives to this meeting we would have no objection but we feel strongly that such a meeting should not replace the conciliation through ACAS which is now well advanced.

In the first instance would you mind calling Larry Upton direct on 07867 828393 with suggestions on dates, times and location? We will do everything we can to fit in with your proposals.

Yours Sincerely,



**Roger J Leek**  
Group Human Resources Director